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EMP. VER. (Y) (N) EMP. VER. FAXED (Y) (N) RES. (Y) (N) ACCT # \_\_\_\_\_ Stock # \_\_\_\_\_  
 Sales INT \_\_\_\_\_ Approved \_\_\_\_\_ Declined \_\_\_\_\_ Letter \_\_\_\_\_ Date \_\_\_\_\_  
 Credit Score \_\_\_\_\_ By Whom \_\_\_\_\_ NAS Score/APR \_\_\_\_\_ MGR \_\_\_\_\_ APPL COMP \_\_\_\_\_  
 Previous NSA Account(s) # \_\_\_\_\_ / \_\_\_\_\_ (OFFICE USE ONLY)

**APPLICANT**

Name \_\_\_\_\_ Last \_\_\_\_\_ First \_\_\_\_\_ Middle \_\_\_\_\_ Suffix \_\_\_\_\_  
 Nickname \_\_\_\_\_  
 Address \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
 Landlord Name \_\_\_\_\_ Phone Number \_\_\_\_\_  
 Birth Date \_\_\_\_\_ Mother's Maiden Name \_\_\_\_\_  
 Home Phone \_\_\_\_\_ Work Phone \_\_\_\_\_  
 Cell Phone \_\_\_\_\_ Email \_\_\_\_\_  
 TIIN \_\_\_\_\_  
 Social Security Number \_\_\_\_\_ Driver's License # \_\_\_\_\_  
 Bank \_\_\_\_\_ Checking Account # \_\_\_\_\_ Savings Account # \_\_\_\_\_  
 Name and Address of Employer \_\_\_\_\_

Position \_\_\_\_\_ Supervisor's Name \_\_\_\_\_  
 Auto Insurance Company \_\_\_\_\_  
 Policy # \_\_\_\_\_ Agent's Name \_\_\_\_\_ Phone \_\_\_\_\_

I authorize you to pull a credit report and verify any information contained therein. Date \_\_\_\_\_  
 Applicant (*Print and Sign*) \_\_\_\_\_

Please provide on the spaces below three (3) family members and two (3) friends/co-workers *who do not live with you or each other* .

**FAMILY REFERENCES:**

Name \_\_\_\_\_  
 Relationship: \_\_\_\_\_  
 Address (*Street, City, State, Zip*) \_\_\_\_\_  
 Phone \_\_\_\_\_ Cell \_\_\_\_\_  
 Name \_\_\_\_\_  
 Relationship: \_\_\_\_\_  
 Address (*Street, City, State, Zip*) \_\_\_\_\_  
 Phone \_\_\_\_\_ Cell \_\_\_\_\_

**OTHER REFERENCES:**

Name \_\_\_\_\_  
 Relationship: \_\_\_\_\_  
 Address (*Street, City, State, Zip*) \_\_\_\_\_  
 Phone \_\_\_\_\_ Cell \_\_\_\_\_  
 Name \_\_\_\_\_  
 Relationship: \_\_\_\_\_  
 Address (*Street, City, State, Zip*) \_\_\_\_\_  
 Phone \_\_\_\_\_ Cell \_\_\_\_\_  
 Name \_\_\_\_\_  
 Relationship: \_\_\_\_\_  
 Address (*Street, City, State, Zip*) \_\_\_\_\_  
 Phone \_\_\_\_\_ Cell \_\_\_\_\_

1. Which of the following describe your residence status?
  - Live with others (i.e., roommates)
  - Live with parents
  - Renting (month to month)
  - Leasing (committed to 1 year or more)
  - Own/Buyer
2. How long have you been at the address above?
  - 0 - 6 Months
  - 7 - 12 Months
  - 13 - 35 Months
  - 3 - 5 Years
  - Over 5 Years
3. How many times have you moved in the past two (2) years?
  - 4 Times
  - 3 Times
  - 2 Times
  - 1 Time
  - Never
4. How many years have you been in the Northern Virginia area since you turned 18?
  - 0 - 12 Months
  - 13 - 35 Months
  - 3 - 9 Years
  - 10 - 15 Years
  - Over 15 Years
5. How long have you been at your present job?
  - 0 - 6 Months
  - 7 - 12 Months
  - 13 - 35 Months
  - 3 - 5 Years
  - Over 5 Years
6. How many times have you changed your job in the past two (2) years?
  - 4 Times
  - 3 Times
  - 2 Times
  - 1 Time
  - Never
7. Which one of the following describes your employment or income source?
  - Service Worker
  - Construction Laborer
  - Fixed Income (disabled, limited/retirement income)
  - Skilled and/or Trained
  - Educated, Management, Professional
8. Which of the following shows your monthly gross income?
  - \$600 - \$1,699
  - \$1,700 - \$2,599
  - \$2,600 - \$3,199
  - \$3,200 - \$3,500
  - over \$3,500
9. Which category would describe your CAR CREDIT? (Consider within the last 7 years).
  - No previous good car credit
  - One good credit from another dealership
  - One good credit at this dealership
  - Two good credits with any company including this dealership
  - Two credits with this dealership
10. How many times have you been repossessed if any?
  - 3 times within the last 3 years
  - 2 times within the last 3 years
  - 1 times within the last 3 years
  - Never purchased auto on credit
  - Never been repossessed
11. How long have you had good credit history?
  - 0 - 2 Years
  - 3 - 5 Years
  - 6 - 10 Years
  - 11 - 20 Years
  - Over 20 Years
12. Which dollar amount would you be able to invest as a down payment for your vehicle?
  - \$500 - \$999
  - \$1,000 - \$1,499
  - \$1,500 - \$2,249
  - \$2,250 - \$2,999
  - Over \$3,000
13. Have you ever filed for Bankruptcy?
  - Yes
  - No
 Dismissed or Discharged?
  - Yes
  - No - ongoing
 Date \_\_\_\_\_

## INCOME

**ALIMONY, CHILD SUPPORT, OR SEPARATE MAINTENANCE INCOME NEED NOT BE REVEALED IF YOU DO NOT WISH TO HAVE IT CONSIDERED AS A BASIS FOR REPAYING THIS LOAN.**

**PRIMARY INCOME**

Applicant's Gross Monthly Salary (or average monthly income after business expenses, if self-employed) \$ \_\_\_\_\_

**ADDITIONAL INCOME**

Other (Applicant)\* \_\_\_\_\_ \$ \_\_\_\_\_

**TOTAL** \$ \_\_\_\_\_

\*Additional income may include rentals, partnerships, closely held corporations, investments, retirement, public assistance, overtime, part-time employment if 2 years at part-time job, etc. Amount should include average monthly income after any related expenses, if applicable.

**NOTICE TO APPLICANT**

The Fair Credit Reporting Act requires that we advise you that a routine inquiry may be made in processing your request for an extension of credit which will provide applicable information concerning your credit worthiness, insurance and credit standing, credit capacity, character, general reputation, personal characteristics, or mode of living. Upon written request to the Northside Auto Sales office processing your application information on the nature and scope of the inquiry, if one is made, will be provided. Applicant(s) signify that the information contained in this application is correct to the best of his/her knowledge, authorize Northside Auto Sales to make a credit investigation and establish credit limits where applicable.

**WE MAY REPORT INFORMATION ABOUT YOUR ACCOUNT TO CREDIT BUREAUS, LATE PAYMENTS, MISSED PAYMENTS, OR OTHER DEFAULTS ON YOUR ACCOUNT MAY BE REFLECTED IN YOUR CREDIT REPORT.**

Applicant's Signature \_\_\_\_\_

Date \_\_\_\_\_